

ORVDA Annual General Meeting
Wednesday, August 23, 2023
8:30 am - 10:15 am
Nottawasaga Resort

President's remarks

The current economic state has presented significant challenges for RV dealers in Ontario. The economic slowdown has led to a decrease in consumer spending and a decline in overall demand for recreational vehicles. RV dealers are grappling with the impacts of reduced sales and increased business costs. These factors have created a highly competitive and uncertain market environment for dealers.

Despite the challenges posed by the slowdown, RV dealers in Ontario have displayed remarkable resilience and determination. The current economic state has prompted a renewed focus on operational efficiency, cost management, and customer-centric approaches.

Empowering our vision for the future, the new Ontario RV Dealers' Association 2023-2025 Strategic Plan, will serve as a roadmap for ORVDA to elevate itself as the leading resource for the industry in Ontario. The development of this strategic plan was a collaborative effort involving our dedicated volunteer leaders, who engaged in confidential interviews with The Portage Group to gather insights and expectations. This valuable input informed and directed our strategy development process, ensuring that our association is focused on meeting the needs of our members.

It is clear that while ORVDA is already excelling in many areas, there are significant opportunities and threats that have become more pronounced since our last strategic plan. Our leaders have emphasized the need for decisive action to address these issues, and the new strategic plan serves as a catalyst for change.

One of our primary goals is to enhance education, training, and certification within the RV industry. We aim to develop a fully integrated recruitment platform that leads to a tiered, multi-disciplined accreditation system, providing stable career paths for technicians. Additionally, our RV shows must evolve and be reinvented to attract qualified buyers and provide a truly exceptional experience for visitors. We will diversify our shows by involving additional suppliers and relevant products, ensuring they remain relevant and captivating.

Despite the hurdles we have faced, I am optimistic about the future. The dedication and resilience of our members and partners have proven time and again that we can overcome any obstacle. Together, we will continue to chart a path of growth and success for the RV industry in Ontario.

In closing, I would like to express my heartfelt gratitude to our members, partners, and the entire ORVDA team for their unwavering support and commitment throughout the past year. It is an honour to serve as your association president, and I eagerly look forward to the exciting developments that lie ahead as we embark on this new chapter together.

The AGM material was posted to our member website on August 16th. The content provides detailed information on all Association activities as well as financial statements. You can access this material with your member login ID and password.

On that note, LADIES, GENTLEMEN, MEMBERS, AND GUESTS, I'D LIKE TO CALL THIS ANNUAL MEETING TO ORDER. Natalie, DO WE HAVE THE NECESSARY QUORUM PRESENT ACCORDING TO THE BY-LAWS.

Natalie Conway

Yes

John Krohnert

Having the necessary quorum of members of ORVDA present at this time, the Annual Meeting is duly constituted and open for business.

Motion to accept the agenda.

Motion: Justin Boyd

Second: Roland Goreski

Carried

The minutes of the 2022 annual meeting were included in the AGM material. There was no discussion or business arising from the Annual General Meeting held on August 22, 2022.

Motion to approve the minutes of the Annual General Meeting on August 22, 2022.

Motion: Jamie Russell

Second: Sam Parks

Carried

John Krohnert

Jerry Drier, BDO - auditor, was unable to attend the meeting in person, however, a video submission that highlighted a summary of the financial statements was presented to the membership for further information on the financial statements.

Auditors Report and Financial Statements – BDO

The auditor's report is included with the financial statements as required by the ORVDA by-laws, which includes the financial statements for the fiscal year ended May 31, 2023.

These statements compare the financial results of the Association with the year that ended May 31, 2022. (****The meeting material including financials is posted on the ORVDA website.***

Members can access it by logging in with their member ID and password)

There were no questions or business arising from the financial statements.

Motion to accept the May 31, 2023, financial statements as presented.

Motion: Justin Boyd

Second: Roland Goreski

Carried

Motion to appoint BDO as the official auditors for the Ontario Recreation Vehicle Dealers Association.

Motion: Keith Barrick

Second: Justin Boyd

Carried

John Krohnert

I would like to recognize the commitment of our various committees, the work of volunteers in our Association is vital to its success; our organization needs the right kind of leaders to drive change and strengthen our community of RV Dealers and industry partners. If you are interested in serving on an ORVDA committee, please contact Natalie Conway at the ORVDA office for more information about joining one of the Association teams.

Special Presentation: RVDA of Canada report (Appendix A) Josee Bedard (RVDA of Canada)

Special Presentation: GO RVing Canada Report (Appendix B) Chris Mahony (GO RVing Canada)

New Business

There was no business arising presented by the membership.

Slate of Directors

The confirmation and election of the officers and directors for the 2023 and 2024 fiscal years. The nominating committee has recommended the following candidates, who have all accepted the nominations, for the position(s) of Director-At-Large for the Association's 2023-2024 fiscal year.

- Richard Tache, Dealer Principal ([Earlton RV Centre](#)) Director at Large, 2-year term
- Edward Raymond, Dealer Principal ([Leisure Trailer Sales](#)) Director at Large, 2-year term
- Dean Del Mastro, Dealer Principal ([Del Mastro RV Centre](#)) Director at Large, 2-year term
- Aaron Langille, Acting Dealer Principal/General Manager ([Camp-Out RV](#)) Director at Large, 2-year term.

The Board of Directors presents the following executive committee for the Association's 2023-2024 fiscal year.

Chairman

- John Krohnert, Dealer Principal ([Platinum RV Centre](#))

Vice-Chairman

- Harry Patel, Dealer Principal, ([Motorhome Travel](#))

Treasurer

- ☐ Rob Edwards, Director of Sales ([Leisure Days RV Group](#))

2023/2024 Proposed Slate of Directors

The affairs of the Association shall be managed by a Board of Directors consisting of a minimum of seven and a maximum of nine people elected by the membership at the Annual General Meeting of the Association.

TITLE	NAME	TERM EXPIRY
Chairman	John Krohnert	2025
Vice-Chairman	Harry Patel	2025
Treasurer	Rob Edwards	2025
Past Chair	Vacant	2023
Director	Mike Roberts	2024
Director	Chris McKee	2024
Director	Edward Raymond	2025
Director	Richard Tache	2025
Director	Dean Del Mastro	2025
Director	Aaron Langille	2025

The call for nominations was circulated to the membership on **July 12th**. There were no additional nominations presented for consideration.

Motion to accept the 2023/2024 slate of directors as presented.

Motion: Justin Boyd

Second: Roland Goreski

The Chairman thanked the Officers and Directors for their continued support and commitment to the ORVDA.

Closing Remarks

To conclude, we require a resolution to approve all acts, contracts, by-laws, proceedings, resolutions, elections, appointments, and payment of money by the Board of Directors, the Executive Committee, and the Board of Trustees and the books and records of the corporation for 2022/2023.

Motion for the resolution.

Motion: Sam Parks

Second: Jamie Russell

Motion to adjourn.

Motion: Justin Boyd

Meeting adjourned.

Appendix A: RVDA of Canada Report

Appendix B: Go RVing Canada Report